

# CORE COMPETENCIES

MAJ Consulting, LLC is a land services consulting firm providing real estate and Right-of-Way support for infrastructure development and asset expansion projects. With 32 years of direct industry experience, MAJ Consulting serves public- and private-sector clients, including energy operators, utilities, and federal, state, and local agencies. By integrating traditional land acquisition expertise with emerging technologies such as drones and mapping services, MAJ Consulting delivers a turnkey approach to right-of-way and land acquisition support.



- **ROW Project Management**
- **Due Diligence**
- **Site Selection**
- **Public Engagement**
- **Right of Way Acquisition**
- **Document Management**
- **Title Research**
- **Land Acquisition Cost Studies**
- **Public/Private Infrastructure Support**
- **sUAS – Drone Operations**

## Key Differentiators



### Promotes Partnerships

Key partnerships with internal & external team members to maximize our client's deliverables.



### Value

Our overhead is low, which translates into savings for our clients. This allows for the most effective use of program budgets.



### Industry Experience & Education

We are subject matter experts offering the latest guidance, industry standards, and regulations.



### Technical Skills

We embrace emerging technologies such as AI & other project management & processing software technologies for project analytics & budget reporting.

## Recent Project Experience



### High Speed Rail Authority

- ROW Acquisition Oversight
- Above-ground and below-ground utility relocation support



### Electric Utility Provider

- Negotiated access agreements supporting multiple transmission rebuild projects
- Asset Protection support for existing easement encroachments
- Construction damage payments



### Midstream Liquids Pipeline Operators

- Negotiated access for operations teams for anomaly digs
- Permitting
- Construction damage payments



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<https://www.majconsultingllc.com>



### West Coast Due Diligence Study

- Due diligence study for a proposed carbon capture line
- Provided GIS support and crossing information
- Analyzed and advised on potential acquisition challenges and obstructions along the proposed route



### Regional Midstream Pipeline

- Regional support for mainline gas operations
- Acquisition of temporary workspace and agreement development
- Negotiates compensation settlements for Temporary Workspace and Permanent Easement Agreements
- Title work
- Permitting
- Providing written FERC notifications
- Compensation for construction and crop damages



## Offices

### Michael A. Jones, Sr. Managing Member MAJ Consulting, LLC

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#### GEORGIA

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100 Hartsfield Center Parkway  
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Atlanta, GA 30354  
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## Professional Licenses / Certifications

### Pre-Qualified ODOT ROW Project Management

FAA Part 107 sUAS Certified  
Ohio Certified SBE Firm  
U.S. SBA HUBZone Certified

## Professional Membership and Affiliations



## Industries and Clients Served

- Energy Operations
- Asset Protection Support
- Engineering Support
- Environmental Support
- Federal Agencies
- Mega Infrastructure Projects
- Municipal Public Works
- Oil & Gas Pipeline Operators
- Rail
- Real Estate and Development
- Sewer & Wastewater
- Special-Purpose / Government
- Entities
- Survey & Mapping Support
- Telecommunications
- Municipal Water and Sewer
- Systems

## Certifications and Codes

CAGE Code -7TDX3  
UEI - GTZGN448CUP3  
D-U-N-S - 078633255

### NAICS Codes Real Estate Consultants

531390 | 213112 | 485112 | 541191 |  
541611 | 541618 | 541499



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